

Public-Private Partnership a Reorganization Option

Maximum Benefits, Minimum Cost

Merger or Reorganization

} Merger

- Expansion of the current structure into the new entity
- A simple enlargement of the current structure

} Reorganization

- Steps back to get a new perspective -- consider alternatives
- Focuses on what is best is best for the whole
- May result in new ways of delivering services

Public-Private Partnerships (P3)

Public-Private Partnerships involve a contract between a public sector authority and a private party, in which the private party provides a public service or project and assumes substantial financial, technical and operational risk in the project

Why P3?

- } Fulfills your mission statement
- } Efficient provision of services
- } Limited funds make alternatives important
 - Assume July 1, 2010 formation. County already has funds for rest of year.
 - No tax funds received from new area from until July 2011 -- one full year after service provision begins

P3 Examples

- } Redevelopment of downtown Chattanooga, TN since mid-1980s
- } Indiana East-West Toll Road
- } Southern Indiana Toll Road, (I-69, proposed), Martinsville to Evansville, Indiana
- } Chicago Skyway Bridge
- } Central Park
- } Las Vegas Monorail

Local Opportunities

- } Snow removal in Center Grove/Smith Valley
- } Maintenance of public areas
 - Mowing, weed control, ditch cleaning, etc.
- } Sewer pipe cleaning
- } Payroll and IT
 - Current employees may have new positions for city
 - Offers employees increased opportunities
- } Pothole filling
 - Opportunity for intergovernmental agreement

Key Suggestions

- } Establish an office to manage contracts
- } Establish performance measures
- } Be as “hands-off” as possible
 - e.g. for snow removal find one company to manage all sub-contractors
- } Contracts renewable annually
- } Consider how concept can be used in current Greenwood

Available Resources

- } Reason Foundation
 - Washington think-tank with information on a national scale
- } Oliver Porter
 - Experienced with city formation
 - Consults internationally
- } Private Firms
 - Capable of providing a variety of services
- } National Council for Public-Private Partnerships (NCPFP.ORG)

Next Steps

- } Meet with the experts

- } Determine where P3 can be most beneficial
 - Which sub-committees
 - Which provided services are most applicable

- } Incorporate P3 into reorganization plans

Questions?

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